

3CDC

CINCINNATI CENTER CITY
DEVELOPMENT CORPORATION





- I. Finance and Administration
 - A. Approval of the December 21, 2020 Minutes (approval requested)
 - B. Election of Officers (approval requested)
 - C. Selection of Legal Counsel
 - D. 2021 OTR South SID & Services Plan Budgets (approvals requested)
 - E. Treasury Management
 - F. Insurance
- II. 3CDC Operations Overview
 - A. Stakeholder Services
 - B. Environment
 - C. GeneroCity 513
- III. New Business



Officer Nominations:

- Chair Bobby Maly
- Vice Chair Greg Olson
- Secretary Dan Baranowski
- Treasurer Andy Hutzel



Outside Legal Counsel

Bricker & Eckler

- Expertise on neighborhood special improvement districts (Columbus & Dayton)
- Creative fee structures but generally higher rates
- Based in Columbus with small Cincinnati presence

Graydon

- Local firm with large presence and experience in OTR
- New to special improvement districts
- Willing to train someone without charging SID
 - Opportunity to train someone who could stay with the District over time



Outside Legal Counsel

Items for Outside Counsel to Prepare:

- Next Steps to finalize set-up of SID (application for tax-exemption, registration with state, etc.)
- 2. Recommendations for making residential renter a voting member



Finance and Administration



OTR South SID Budget

	2	2021		SID	Change		е
	Budget I		В	udget	\$		%
Special Improvement District Assessment	\$	650,000	\$	650,000	\$	-	0%
Other Income		-		-		-	0%
TOTAL REVENUES	650,000		650,000			-	0%
OTR DM Service Contract		582,000		582,000		-	0%
County Collection Fee		22,500		22,500		-	0%
Overhead		30,500		30,500		-	0%
Reserve		15,000		15,000		-	0%
TOTAL EXPENSES		650,000		650,000		-	0%
NET SURPLUS/(DEFICIT)	\$	-	\$	-	\$	-	0%

- County Collection Fees the assessment is collected by Hamilton County as part of property taxes with collected funds remitted to the SID typically in April and September. They charge a fee of 3% on all collection plus an additional 10% on collection of past due amounts. 2021 amount is estimated to be 3.5% of assessment based on DCID's experience.
- **Overhead** includes amounts for insurance, legal services and accounting services which were estimated based on DCID's costs
- Reserve amounts set aside for uncollected assessment or expenses that came in higher than anticipated



Approve OTR South SID Budget for 2021.



OTR DM Budget

	2021		SID		Chang		ge
	В	udget	В	udget		\$	%
Special Improvement District	\$	582,000	\$	582,000	\$	-	0%
Community Partner Contributions		-		-		-	0%
3CDC Contributions		125,000		125,000		-	0%
Sponsorships		20,000		-		20,000	0%
Other Income		-		-		-	0%
TOTAL REVENUES		727,000		707,000		20,000	3%
Environment: Clean & Safe		573,299		578,349		(5,050)	-1%
Environment: Beautification		59,458		27,990		31,468	112%
Environment: GeneroCity 513		25,000		25,000		-	0%
Stakeholder Services		15,000		15,000		-	0%
Marketing		5,300		2,500		2,800	112%
Events		20,000		18,000		2,000	11%
Personnel		26,043		39,635		(13,592)	-34%
Overhead		1,800		-		1,800	0%
TOTAL EXPENSES		725,900		706,474		19,426	3%
NET SURPLUS/(DEFICIT)	\$	1,100	\$	526	\$	574	109%



Approve Services Plan Budget for 2021.

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OTR South SID Treasury Management

SID Bank Account

- Assessment collected by County is deposited into this account around April and September
- Bank's online portal would provide authorized signers with visibility to account and would not include the ability to send wires
- o Action items:
 - Determine bank to open the account at (recommend Fifth Third)
 - Determine authorized signers (recommend President, Vice President and Treasurer)
 - Determine who administers online platform (recommend 3CDC is administrator)

Accounting and Recordkeeping

- OTR DM (3CDC) would maintain all records through its software using a separate entity code to track activities
- Payables approved electronically by authorized signers through 3CDC's online platform
- o Checks approved electronically by authorized signers through 3CDC's online platform
- OTR DM (3CDC) would provide reporting to the Treasurer and Board including:
 - Cash account reconciliation
 - Financial results
 - Other reporting upon request



Directors and Officers (D&O) Coverage

 See proposal packet for quotes from Cincinnati Insurance and Philadelphia Indemnity Insurance Co

Subjects of Insurance

SUBJECT OF INSURANCE	OPTION 1 – CINCINNATI	OPTION 2 – PHILLY	OPTION 2B - PHILLY
Per Claim Limit	\$1,000,000	\$1,000,000	\$2,000,000
Aggregate Limit	\$1,000,000	\$1,000,000	\$2,000,000
Retention	A: \$0	A: \$0	A: \$0
	B: \$5,000	B: \$5,000	B: \$10,000
	C: \$5,000	C: \$5,000	C: \$10,000
Annual Premium	\$1,984	\$1,500	\$2,256

Commercial Liability Coverage

- As the OTR South SID only consists of a Board and all activities are carried out by OTR DM, OTR South SID would be added as an additional named insured on the 3CDC master policy
- 3CDC master policy GL policy carrier is Cincinnati Insurance with limits of \$1MM per occurrence and \$2MM in aggregate
- 3CDC umbrella program has various layers currently totaling \$50MM of coverage



3CDC Operations Overview

3CDC CENTER CITY DEVELOPMENT CORPORATION

Stakeholder Services

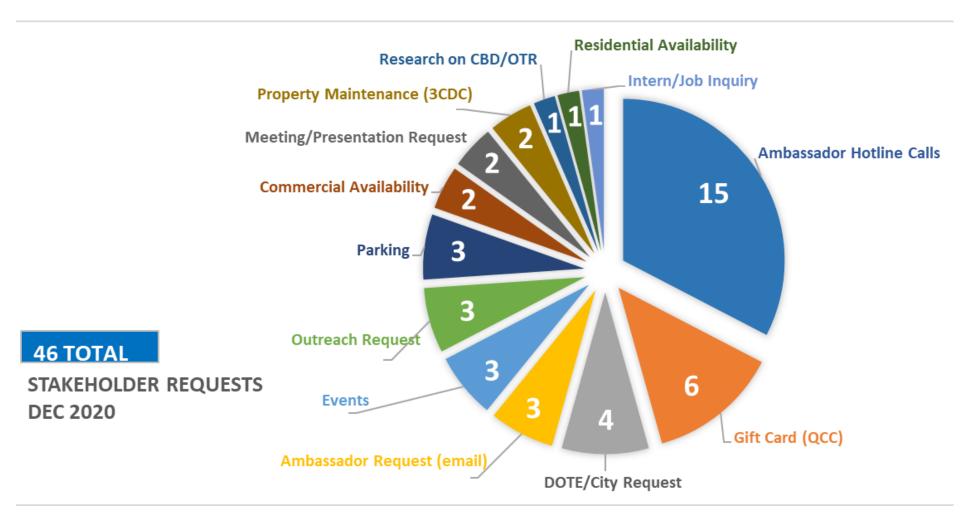
How do property owners report issues within the District?

- For clean and safe requests, call the Ambassador Hotline at (513) 623-3429
- For issues with panhandling and homelessness, call the Social Outreach Hotline at (513) 498-6192
- Contact Cate Douglas, Stakeholder Services Specialist
 - Email cdouglas@3cdc.org or call (513) 977-8834
 - Maintains a tracking list of requests from stakeholders
 - Coordinates meetings with individuals/small groups to address issues
 - Directs stakeholder issues to DOTE, CPD, and other partner agencies as needed



Stakeholder Services

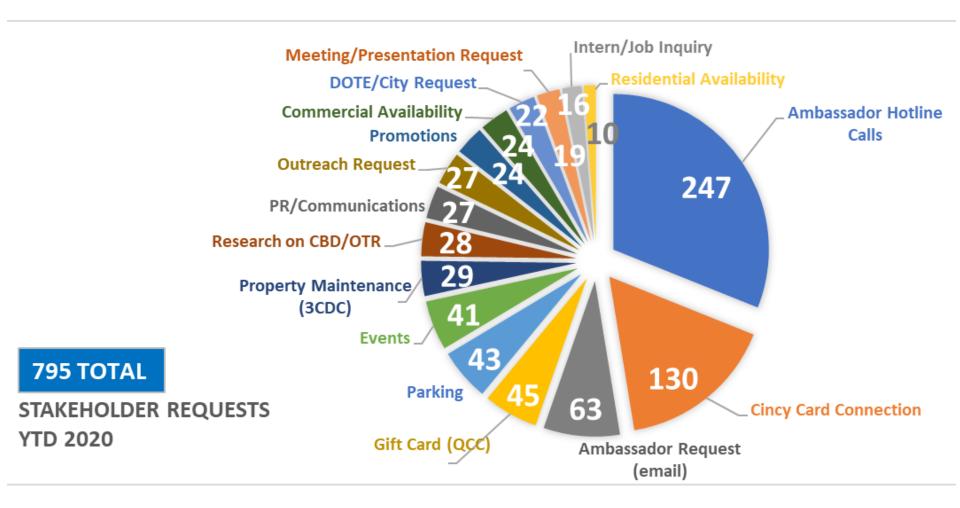
Stakeholder Request Tracking





Stakeholder Services

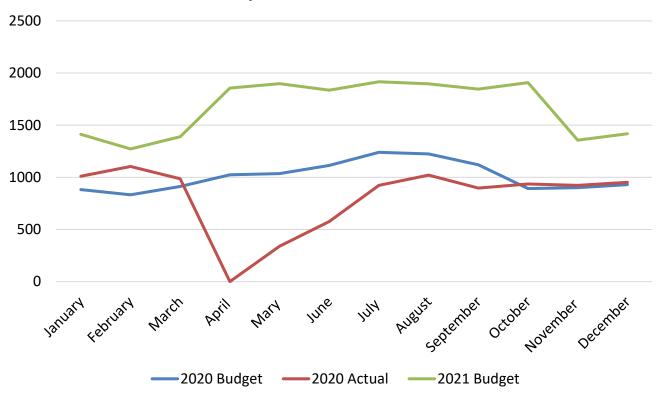
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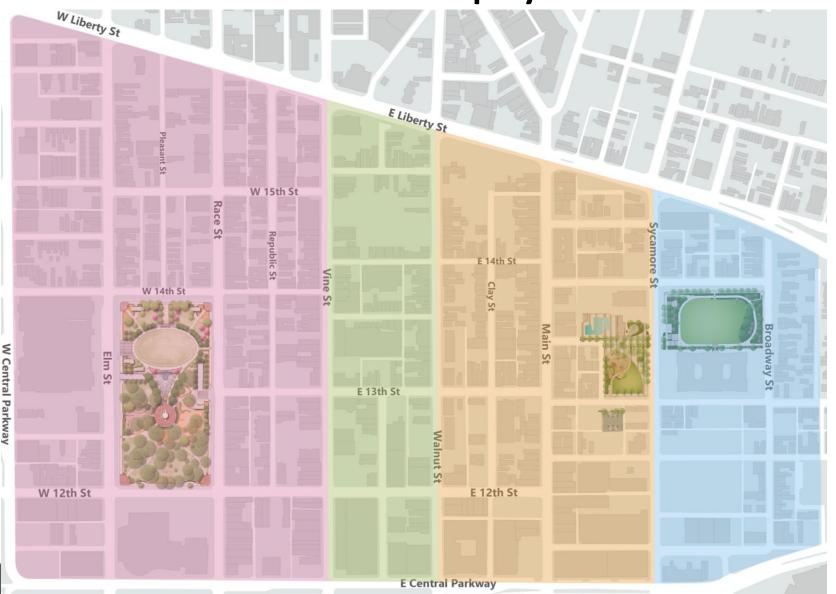
Monthly Ambassador Hours YoY



OTR Ambassador Hours							
Full-Time							
	Total	Equivalent					
2021 (budgeted)	20,012.00	9.62					
2020 (budget)	12,107.00	5.82					
2020 (actual)	9,435.00	4.54					



Ambassador Deployment

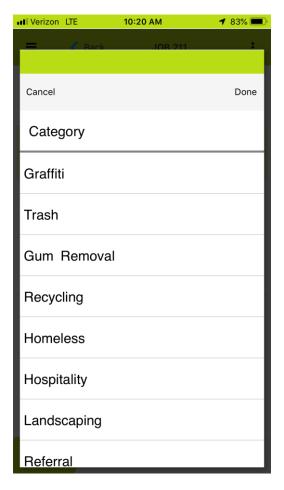


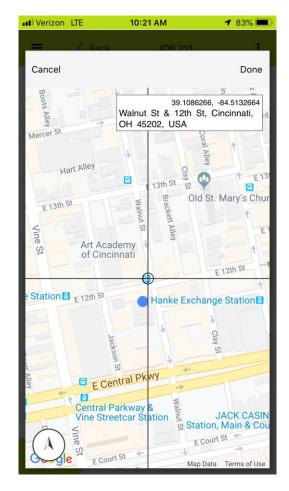


Technology

- Ambassadors carry phones to track activities through Geopal
- Geopal app user interface below

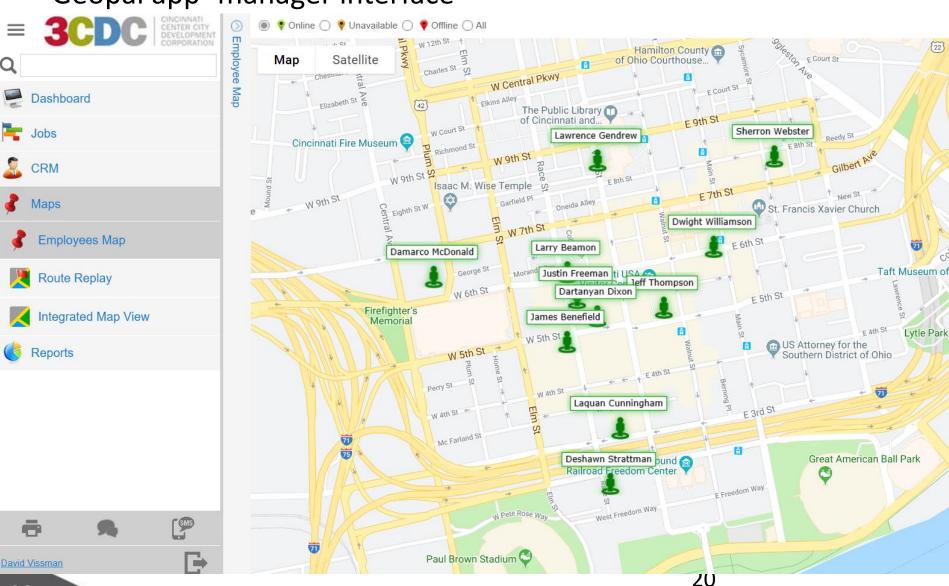






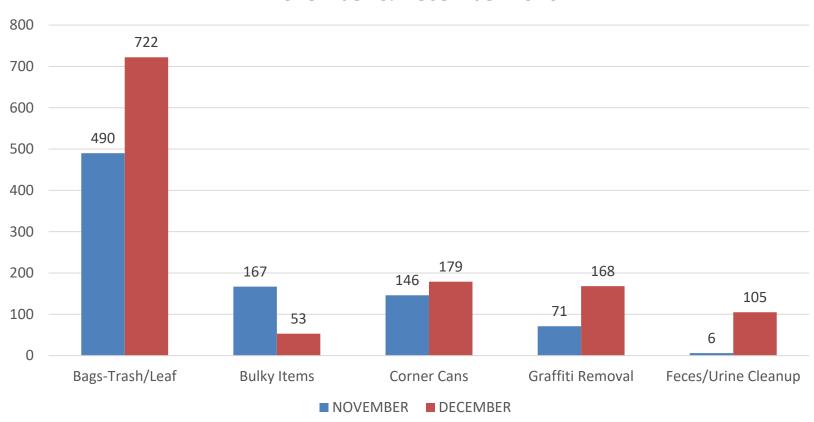


Geopal app- manager interface











Environment: Beautification

Planter Program- The CBD and OTR Planter Programs have historically been contracted separately through Plant Trolley (CBD) and Park Board (OTR). The contract includes four seasonal plantings, maintenance, and replacement plants.

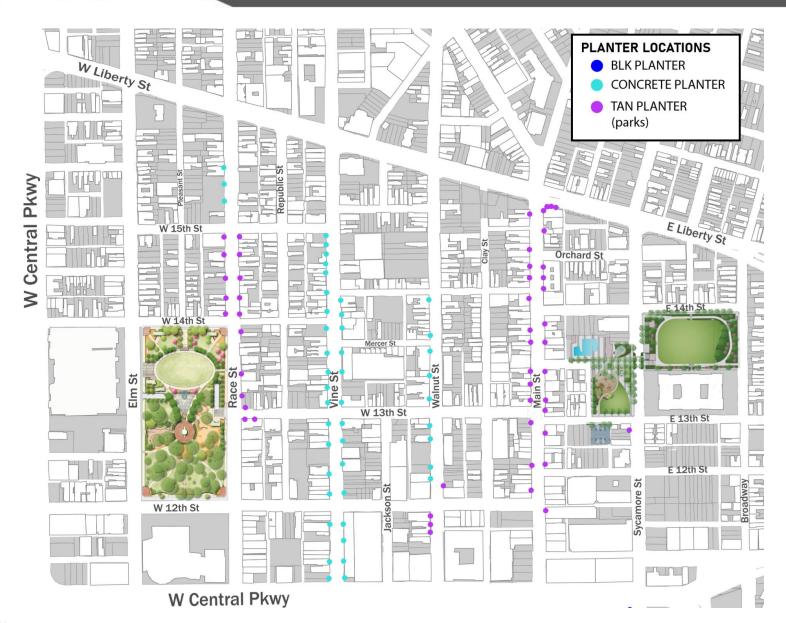
- 289 Total planters, 143 planters in each district
- 3CDC contacted Plant Trolley, Park Board, Wow Window boxes, and TR Gear landscaping for bids
- Park Board and Plant Trolley, only contractors to bid. Park Board has since retracted bid due to department reorganization and current capacity going into 2021



Vendor	OTR (143)	Cost/Planter	CBD (143)	Cost/Planter	TOTAL	Total Cost/Planter		
Plant Trolley	\$71,689.40	\$501.32	\$70,023.30	\$489.67	\$142,214.02	\$497.25		
Parks	\$52,300.00	\$365.73	\$71,500.00	\$500.00	\$124,165.73	\$434.15		
	2021 Proposals (revised proposal)							
Vendor	OTR	Cost/Planter	CBD	Cost/Planter	TOTAL			
Plant Trolley	\$56,643.54	\$396.11	\$56,643.54	\$396.11	\$113,683.19	\$397.49		
Parks	\$52,300.00	\$365.73	\$71,500.00	\$500.00	\$124,165.73	\$434.15		



Environment: Beautification



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Environment: Beautification

Street Tree Program- 3CDC and Urban Forestry meet quarterly to discuss condition and replacement schedule for trees in both OTR and CBD.

- 2019/2020- Urban Forestry and 3CDC worked to complete a comprehensive tree inventory of tree types, size, locations, etc. and have migrated to a GIS platform
- 2020 Urban Forestry committed to tagging trees for Downtown and OTR ahead of install to ensure a health/size of tree
- Current Urban Forestry Install Window
 - Spring Install- March- June
 - Fall Install November- January
- 2021- working with Urban Forestry to shrink install windows so that trees replacement stays on schedule



Environment: Beautification

Address	Issue	Fall 2020 Planting Schedule	Planted as of 1/11/21	Notes
13th @ Republic (NE corner)	Out	Yes	No	listed as 16 W. 13th St.
Central Pkwy @ Race (NW corner)	Out		No	
Central Pkwy @ Charles	Out		Yes	
Central Pkwy @ Gandolfo Alley	Out		Yes	
Race @ 12th (SE corner)	Out		No	appx 1130 Race St.
Sycamore @ Grear Alley (SW corner)	Out	Yes?	No	1203 Sycamore (Sugar & Spice)?
1120 Main Street	Out	Yes?	No	1140 Main Street? In front of Louvino
32 E. 12th Street	Out	Yes	No	listed as 22 E. 12th St. In front of AAC
Jackson St. (west side)	Out	Yes	No	listed as 10 E. Central Pkwy on Jackson St.
1211 Main St.	Out	Yes	No	1219 Main St?
212 Orchard St.	Out		No	3 empty tree wells from 212-216 Orchard (north side of street)
216 Orchard St.	Out		No	
14th @ Sycamore (NW corner)	Out		No	
Sycamore @ Alumni Lofts (2)	Out		No	East side of Sycamore in front of Alumni Lofts/across from ZP
1435 Walnut St. (on 15th)	Out	Yes	No	3 empty wells - added from UF planting list
1417 Sycamore St. (on Orchard)	Out	Yes	No	added from UF planting list



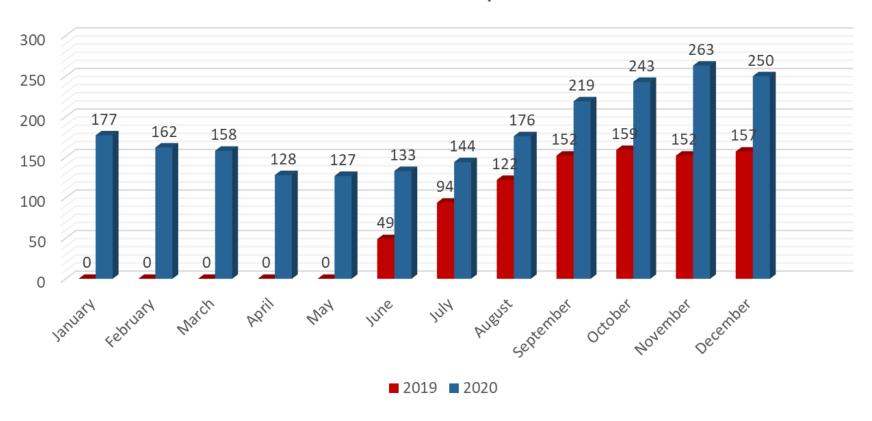
Outreach Program (Nicole Smith):

- Outreach Workers are contracted through Greater Cincinnati Behavioral Health Services (GCB).
- Program Mission to provide community outreach to help individuals experiencing homelessness become connected to services:
 - Mental Healthcare
 - Substance abuse treatment
 - Housing
 - Employment
- Outreach workers are in the field 7 days a week. Monday- Friday 7am-7pm and Saturday and Sunday from 11am -7pm.
- 3CDC and GCB meet bi-weekly to review staff deployment and open cases

Outreach Staff	Monday	Tuesday	Wednesday	Thursday	<u>Friday</u>	<u>Saturday</u>	<u>Sunday</u>
Nicole Smith	7a-3p	11a-7p	7a-3p	7a-3p	7a-3p		
Paige Roller	11a-7p	7a-3p	11a-7p	11a-7p			11a-7p
Regina Faulkner		7a-3p	7a-3p	7a-3p	11a-7p	11a-7p	
Deajah Baskin	8a-4p	8a-4p	8a-4p	8a-4p	8a-4p		



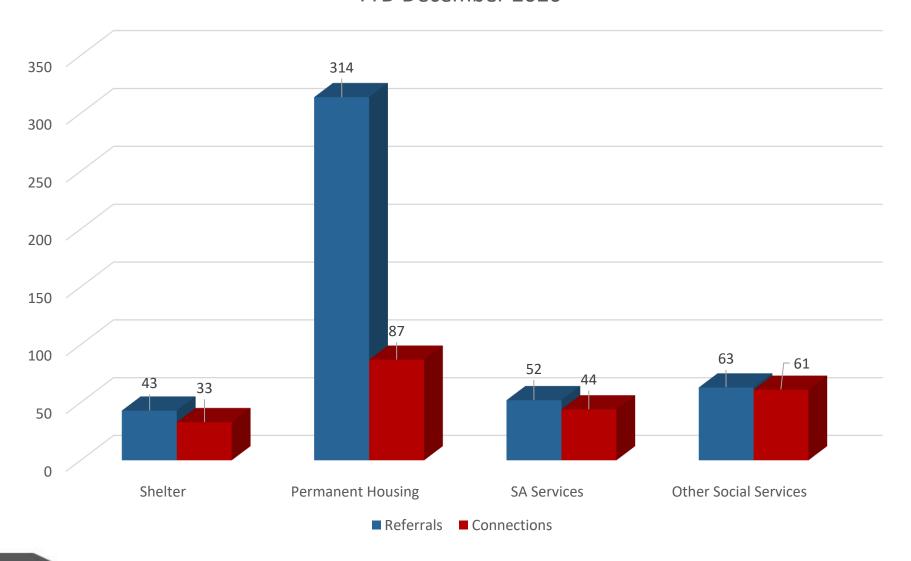
2019* vs. 2020 Open Cases



^{*}GeneroCity 513 began using a new tracking system in June 2019, which is why data is not available from January – May 2019



YTD December 2020





THANK YOU

